



Competitive Quotes from Trusted Providers

With Bolt, you can feel confident your clients will get a competitive quote from a pool of top-rated carriers like these:

TRAVELERS 

Safeco InsuranceTM

PROGRESSIVE


THE
HARTFORD

MetLife
MetLife Auto & HomeTM

BOLT Insurance: Choice & Expertise

BOLT understands that the insurance business is complicated. We also appreciate the time demands on both you and your clients. That's why we efficiently help you refer your clients to a host of our nationally respected insurance carriers to provide them with the right coverage at the right price.

BOLT maintains integrations with auto, home, flood, and other insurance carriers to provide real-time quotes with the support of knowledgeable agents that are licensed across all 50 states. Neither you nor your clients need to make calls or do the research to ensure adequate coverage at preferred rates.

WFG-BOLT Referral Program

Referring your clients to BOLT means never having to send them away to a potential competitor that may offer a bundled service. You can say "YES" and reap the benefits without being licensed or having extensive knowledge of the auto or homeowners side of insurance.

Once you have an interested client, you can start their application and automatically forward an "invitation" they can complete at their convenience. BOLT is linked via your myWFG.com portal so you can make it a favorite in your browser for quick access any time you want to start an invitation referral. When your client completes an application, BOLT takes it from there and finalizes the transaction, including certification and payment. You'll be able to track progress or re-send invitations if necessary.

How BOLT Referrals Benefit You

- 1. Say YES** – Be the 1-stop source for all your clients' insurance needs
- 2. Increase client longevity** - Strengthen dependency and retention
- 3. Create a fast path to a \$1,000 Earner** – Accelerate non-licensed referral fee income
- 4. Recurring referral fees** – Enjoy compounding annual renewal income

BOLT Insurance Agency delivers a multi-choice platform for consumers and small business owners to obtain business, auto, or homeowners insurance from a host of top-rated carriers using an Independent Choice Model where rates and coverages are compared and presented in near real-time, saving clients research time and the risk of buying insurance at above-market rates. BOLT maintains this platform with superior customer service to ensure clients receive the most efficient experience possible.



Frequently Asked Questions:

Q. How do I send an invite?

A. You can send invite by logging into mywfg.com, enter your WFGcredentials, select Tools from the menu bar and click on BOLT Referral.

Q. What types of quotes will BOLT provide?

A. Start inviting customers for their Automobile and Property insurance needs. Bolt also offers quotes for the following products;

* Auto * Boats * Home * Motorcycle * Pets * Umbrella

Q. When can I start sending invites?

A. You can start sending invitations to your customers immediately.

Q. Can I bulk upload a customer list?

A. There is not an option to bulk upload customer lists. The program is intended for a discussion to occur asking your customer if they are interested in obtaining a quote from BOLT Insurance.

Q. What will my customer receive once I send an invite?

A. Your customers will receive an email that provides a link to access BOLT quoting system.

Q. Can I complete the quote on behalf of my customer?

A. Because you are not a P&C licensed representative of BOLT, your customer must be the one to access the BOLT quoting system and complete the required information.

Q. How will I know if the customer completed a quote?

A. You will be able to track your customer's status by Selecting Progress from the home page of the invite site.

Q. How much money will I receive?

A. You will receive a referral fee for each policy written. To access the Bolt Payout schedule on www.mywfg.com go to the Tools tab and click on the link to the Product Guide. The payout schedule is located under Bolt Insurance.

Q. Will the written policies count toward any incentives?

A. Yes. Points will be awarded based on the total referral fee payout to the field. WFG uses points to determine promotion qualification, for contests and recognition.